

Innovating Energy Technology

### Energy optimisation & efficiency



Energy audit

> Energy measurement

Optimisation of energy efficiency

Monitoring and data analysis

Fuji Electric France S.A.S.



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### About us

### Groupe Fuji Electric Co., Ltd.

**F**ounded in Japan in 1923, the Fuji Electric Co., Ltd. Group is recognised as one of the world leaders in electrical power equipment, industrial controllers and instrumentation. With over 8 billion dollars in turnover and 27 000 employees\* worldwide, Fuji Electric's engineers and technicians play an active part in all technological innovations in the field of energy optimisation and savings. Thanks to the experience it has acquired in developing electronic components and perfect command of the most recent technologies, Fuji Electric offers products which are perfectly adapted to applications in most industrial sectors including production, electrical energy transport and industrial equipment.

\*As for March, 2019









### Fuji Electric France S.A.S.

Fuji Electric France is a subsidiary company of the worldwide group, Fuji Electric Co. Ltd. The French company manufactures and sells in Europe the instruments that have built the Japanese group's reputation. As a recognised specialist in pressure transmitter manufacture, our area of expertise also covers all industrial instrumentation: measurement, monitoring, regulation, analysis of combustion gas, metering, energy optimisation and radiation monitoring.

Our location in France has enabled us for 20 years to provide a quality local service to our customers on all our products. Our large network of sales representatives, international distributors and after-sales technicians guarantee the best service. Our local partners provide local support in your language in order to offer the most efficient service.

Our company has become an essential centre of competence, recognised in the process industries. The instruments produced by our plants are among the most efficient on the market.

Whatever the industrial sector, (oil and gas, electricity, thermal or nuclear energy, chemical, paper production, agri-food, water and environment etc) Fuji Electric is here to help you throughout your project. We will deliver a tailored response that is best suited to your specific needs, whether they be diagnostic, technical, application, commissioning or ongoing support and maintenance.

### **Energy optimisation in the process industries**

### The industry accounts for the largest share of global final energy consumption and the highest total CO<sub>2</sub> emissions.

Improving energy use in this sector can strengthen industrial competitiveness while supporting economic development, energy security and the reduction of greenhouse gas emissions.



### Auditing, measuring, and analysing consumption to boost savings

Energy savings will allow a business to increase its competitiveness and therefore create additional investment opportunities.

Fuji Electric France can help you to install monitoring systems that will effectively measure and collect energy usage data. Our solutions are based on normative guidelines (ISO 5167, MID, ISO 50001, etc.).



ISO 50001 acts as a model for all energy efficiency management systems, based on the principle of continuous improvement, with a view to optimising energy consumption.

### ISO 50001 sets out a framework of requirements designed to enable industries to:

- Draw up a policy for more efficient energy use
- Set targets and objectives to implement energy policy
- Relying on data to better understand energy use and consumption, and make appropriate decisions - Measure results
- Analyse the effectiveness of the energy policy
- Continuously improve energy management

### Industrial energy performance facilitates



### Energy optimisation of industrial processes

Our solutions: Measurement, Display, Monitoring/optimisation of consumption

Steam	Fuel	Ele
Uses	Uses	Uses
• Saturated steam • Superheated steam • Steam condensate • Flash steam	• Natural gas • Domestic fuel oil • Heavy fuel oil	• Measur reactive reactive power, p
Sources of potential savings	Sources of potential savings	current, and frequ
Reduction of leaks     Improved purging	Efficiency calculation     Consumption monitoring	of pote saving
<ul> <li>Isolation of out-of-service networks</li> <li>Maintenance of purge system</li> </ul>		<ul> <li>Improve of netwo</li> <li>Load dia</li> <li>Optimis</li> </ul>

- Improved control and use
- Reduced heat losses

### ctricity

voltaae

### es ential 15

- ement

- of consumption Modernisation of
- equipment, motors, inverters, etc

### Improvement Redirection Reduction in losses and Improvement in quality and extra production costs overall efficiency of the product Monitoring of energy, effective Reduction of cost/time for working time and average production and for calibration of the product tool. production need

ring active and energy, active and apparent nower factor and uency, etc.

vork settings stribution ation of sources

### Refrigeration

### Uses

• Refrigerants • Heat transfer fluids

### Sources of potential savings

- Monitoring
- of thermal exchanges
- Monitoring of clogging Ontimisation
- of maintenance operations
- Monitoring of COP\*

\*Coefficient of performance

### Air

### Uses

 Measuring the volume and mass of air flows

### Sources of potential savings

- Monitoring leaks
- Optimisation air network maintenance (monitoring level of clogging of the filters, etc.)
- Maintenance of the lowest nossible
- pressure level Monitoring

## **ENERGY AUDIT**

Fuji Electric

EAU

### A real benchmark for your optimisation strategy

sterilisers, etc.

Our energy audit is based on a methodical and rational approach that allows you to obtain a detail map of the energy you consume by your production tool. The different audit phases must be implemented in conjunction with the relevant technical managers, project managers, etc.

Utilities		
Steam, water, refrigeration,		
compressed air, fuel, etc.		

Processes Ovens, reactors,

### **Actions & results** of energy audit

- Reduction of production costs
- Increased productivity
- Improvement of quality
- Reduction of pollutants
- Implementation of energy efficiency management system
- Promotion of image as a socially responsible company

### **Solutions & actions**

- Corrective actions agreed upon by all parties involved
- Evaluation of investment costs/desired return on investment

Today, national and European regulations are converging towards common objectives: reduction of greenhouse gas emissions (GHG), increase in renewable energies and, above all, an increase significatif boost energy efficiency. All industrial sectors are affected.

The methods being used in each country and industry are different, calling for a flexible approach that has been designed for your specific requirements.

### Ambient temperature control

Cold storage rooms, premises, climatic chambers, etc.

### **Electrical equipment**

Motors, heaters, air conditioners, etc.

### **Setting objectives**

• Global vision of the Company's energy situation • Identification of main areas for potential savings



### **Detailed analyses**

- Areas for potential savings
- Mapping out of energy needs
- Quantitative/qualitative image of production and evolution cycle over time via measurement campaigns
- Definition of progress and work axes

### **ENERGY MEASUREMENT**

### Measurement plan

The measurement plan is drawn up in line with your industrial activity, ensuring that measurements are conducted in accordance with the extent of your consumption. Designed using information collected during the energy audit, this plan facilitates a level of development specifically adapted to your priorities. As such, energy losses are identified and good practice in terms of energy use is implemented in line with your budget.

## Suitable measurements, a relevant acquisition system, management of your energy costs

### Fuji Electric engineers and technicians assist you in drawing up and implementing your measurement plan.

Fuji Electric technologies are designed to measure and optimise energy consumption, allowing you to accurately measure your consumption and emissions, to calculate the efficiency of your installations, to establish energy performance indicators, to optimise your equipment, to improve the regulation of your processes, and to anticipate your needs.



# Steam

Steam is primarily used as a source of heat in a wide range of industrial processes.

It is also used for sterilisation, humidification or its pressure energy.

For saturated and superheated steam, it is essential to measure the compensated flow rate in terms of pressure and/or temperature, to record the correct energy.

### Industries





Chemical - petrochemical

### **Create Smart Data**

Normative guidelines ISO 5167

Energy

- Gas analysis





Gas and fuel oil are primarily used to produce heat in industrial processes.

Hydrocarbons are used as raw materials in the chemical industry.

### Industries

Chemical, pharmaceutical, agri-food, engineering, automotive, raw material, environment and energy industries, etc. All industrial sectors use fuels in their manufacturing processes.





Pharmaceutical industry

Oil & Gas

### **Create Smart Data**

- Measuring fuel consumption
- Monitoring waste compliance
- Optimising combustion
- Establish performance indicators



Energy

- Fuel oil and hydrocarbon flow rate
- Gas flow rate
- Pressure
- Temperature
- Combustion regulation
- Analysis







Combustion gas analysis



Fuel oil mass flow measurement



Humidity measurement



Combustion controller



Since the introduction of competition within the electricity market, it has become more necessary than ever to accurately determine our energy needs, in order to negotiate the best rates possible.

### Industries





Aari-food

Chemical - petrochemical

### **Create Smart Data**



Energy



# - Refrigeration



Industrial air condition and refrigerant systems are used in a wide range of industries, including heating and ventilating.

However, the agri-food industry is the largest user of refrigeration, accounting for as much as 57% of the sector's electricity consumption.

This is followed by cooling systems (cooling circuits in industrial processes, data centres, public buildings, etc).

### Industries





Pharmaceutical industry

Agri-food

### **Create Smart Data**

- Measuring of electrical consumption
- Monitoring of performance indicators
- Performance optimisation

Energy

- Flow rate
- Pressure
- Temperature
- Electrical metering





Compressed air accounts for 11% of all electricity used by industry.

This is an extremely expensive process with an energy conversion rate of less that 10%.

Significant savings of 15% to 30% can be achieved in the running cost of compressed air networks, if they are managed using accurate consumption figures and targeted performance indicators.

Collecting, analysing and exploiting accurate air consumption data, and choosing and establishing relevant performance indicators can produce significant savings of between 15% and 30%.

### Industries

These savings are available to a wide range of industries including, glassworks, smelting plants, plastic, automotive, chemical, agri-food and engineering industries etc. For these industries, mastering the management of air networks is essential.





Glassworks

Mechanical

### Create Smart Data

- Measurement of standardised flow rates
- Measurement of electrical consumption
- Monitoring of network pressure
- Monitoring of compressor efficiency
- Establish performance indicators

Smelting plants

- Flow rate
- Pressure
- Temperature
- Electrical power



Buffer



Metering of consumption per source





### Software for consumption and process optimisation

### By monitoring and analysing energy data, we are able to significantly improve the consumption and running of your installations, and help to perfect your processes.

Fuji Electric's Energy Managment System (FEMS) software uses proven technologies that take into account the consumption characteristics, and the energy storage and production of each specific industrial site. By combining and analysing the collected data (via an information processing procedure using large databases), we are able to optimise energy performance.





- Increased process efficiency
- Increased production

### Verification of equipment performance

- Production chain gain
- Supply chain gain

### Verification of system equipment

- Fewer faults
- Increased flexibility

### **Measuring and analysis** of energy consumption

• Increased productivity and availability



### Ensure an accurate and continuous monitoring of your consumption

rergy performance indicators are drawn up using your data. Providing an accurate gauge of the working condition of your equipment, energy performance indicators allow you to accurately and continuously monitor your consumption, to detect any possible deviations or malfunctions, to anticipate failures, and to optimise maintenance operations, etc.

### Industry energy losses

### Waste

«Liquid, gaseous, solid or thermal waste» can be recycled off-site in the production of electricity and/or heat networks.

### Utilities

It accounts for around 1/3 of the energy consumed by the industrial sector.

### Fuji Electric expertise to optimise results

- Optimisation of energy use
- Upgrading of production installations

### Committing to an energy optimisation plan means:

- Freeing up financial resources and allocating them to the development of your core business
- Boosting performance levels
- Obtaining complete management of your utilities
- Continuously improving the performance of your production processes



- Redirection of resources to product manufacturing
- Optimisation of energy supply networks

### **SERVICES AND METROLOGY**

# FO Fuji Electric

### Services

Fuji Electric is available to assist you in the metrological follow-up and maintenance of your instruments.

Together, we devise a plan that is best suited to your industry, and our team remains at your disposal throughout the entire life cycle of the equipment as well as in the energy optimisation of your processes, the reduction of operating risks and the increase in the added value of your plant.



### **On-site calibration**

The use of a pressure calibration case enables our technicians to carry out all pressure transmitter verification and maintenance operations on-site. Just as for a workshop service, a 5-point calibration reading carried out using gauges connected to the different internal systems (ILAC-LRA, Cofrac, DKD, etc.) is provided. In combination with on-site temperature and flow rate verification resources, our team can carry out full maintenance and calibration campaigns for your on-site instruments.

### The Fuji Electric team guarantees:

### ASSISTANCE

Commissioning, maintenance contracts and on-site calibration (certificates).

### **ADVICE**

Diagnostics and solutions for measuring, monitoring, regulating, automating and optimising procedures.

### REACTIVITY

Repair centre and supply of spare parts at our Clermont-Ferrand factory.

### TRAINING

Approved training centre for all products.

### EXPERTISE

Calibration services carried out with measurement tools in line with international metrological standards.







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